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## Consolidated Financial Results for the Nine Months Ended November 20, 2019 [Japanese GAAP]

December 27, 2019

Company name: Nitori Holdings Co., Ltd.  
 Stock exchange listing: Tokyo, Sapporo  
 Code number: 9843  
 URL: <https://www.nitorihd.co.jp/>  
 Representative: Toshiyuki Shirai President and Chief Operating Officer  
 Contact: Masaomi Zenji General Manager, Accounting and Finance Division  
 Phone: 03-6741-1204  
 Scheduled date of filing quarterly securities report: December 27, 2019  
 Scheduled date of commencing dividend payments: -  
 Availability of supplementary briefing material on quarterly financial results: Yes  
 Holding of quarterly financial results meeting: Yes (for institutional investors and analysts)

(Amounts of less than one million yen are rounded down)

### 1. Consolidated Financial Results for the Nine Months Ended November 20, 2019 (February 21, 2019 to November 20, 2019)

#### (1) Consolidated Operating Results (Cumulative) (% indicates changes from the previous corresponding period.)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Nine months ended November 20, 2019	481,498	7.3	84,472	8.3	86,043	8.0	57,507	10.5
November 20, 2018	448,536	6.1	78,033	10.8	79,655	11.4	52,023	1.5

(Note) Comprehensive income: Nine months ended November 20, 2019: ¥ 56,644 million [ 9.3%]  
 Nine months ended November 20, 2018: ¥ 51,821 million [ 14.6%]

	Net income per share	Diluted net income per share
Nine months ended	Yen	Yen
November 20, 2019	511.93	510.77
November 20, 2018	464.06	462.42

#### (2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio
As of	Million yen	Million yen	%
November 20, 2019	659,859	546,699	82.8
February 20, 2019	619,286	500,192	80.7

(Reference) Equity: As of November 20, 2019: ¥ 546,347 million  
 As of February 20, 2019: ¥ 499,721 million

## 2. Dividends

	Annual dividends				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended February 20, 2019	-	47.00		50.00	97.00
Fiscal year ending February 20, 2020	-	54.00			
Fiscal year ending February 20, 2020 (Forecast)			-	54.00	108.00

(Note) Revision to the forecast for dividends announced most recently: No

## 3. Consolidated Financial Results Forecast for the Fiscal Year Ending February 20, 2020 (February 21, 2019 to February 20, 2020) (% indicates changes from the previous corresponding period.)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent		Net income per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Full year	643,000	5.7	104,000	3.2	106,000	2.9	71,500	4.9	636.09

(Note) Revision to the financial results forecast announced most recently: No

### \* Notes:

(1) Changes in significant subsidiaries during the nine months ended November 20, 2019

(changes in specified subsidiaries resulting in changes in scope of consolidation): No

New - (Company name: )

Exclusion: - (Company name: )

(2) Accounting policies adopted specially for the preparation of quarterly consolidated financial statements: Yes

(3) Changes in accounting policies, changes in accounting estimates and retrospective restatement

1) Changes in accounting policies due to the revision of accounting standards: Yes

2) Changes in accounting policies other than 1) above: No

3) Changes in accounting estimates: No

4) Retrospective restatement: No

(4) Total number of issued shares (common shares)

1) Total number of issued shares at the end of the period (including treasury shares):

November 20, 2019: 114,443,496 shares

February 20, 2019: 114,443,496 shares

2) Total number of treasury shares at the end of the period:

November 20, 2019: 2,037,818 shares

February 20, 2019: 2,221,818 shares

3) Average number of shares during the period:

Nine months ended November 20, 2019: 112,335,231 shares

Nine months ended November 20, 2018: 112,105,065 shares

\*Quarterly financial results reports are not required to be subjected to quarterly reviews.

### \*Explanation for appropriate use of financial forecasts and other special notes

The forecasts given in this document are based on the current available information in the company and certain reasonable assumptions to the company. And we don't commit to achieve these forecasting numbers. Actual results may differ from these forecasts by a variety of reasons.

Quarterly Consolidated Financial Statements  
Quarterly Consolidated Balance Sheets

(Million yen)

	As of February 20,2019	As of November 20,2019
<b>Assets</b>		
Current assets		
Cash and deposits	102,345	141,662
Notes and accounts receivable - trade	24,818	33,005
Merchandise and finished goods	59,184	55,354
Work in process	153	215
Raw materials and supplies	3,570	2,808
Forward exchange contracts	-	1,559
Other	20,969	11,180
Total current assets	211,042	245,786
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	115,868	109,807
Land	171,342	172,028
Other, net	14,830	22,110
Total property, plant and equipment	302,041	303,946
Intangible assets	18,857	23,857
Investments and other assets		
Investment securities	26,103	25,799
Long-term loans receivable	778	742
Guarantee deposits	14,268	14,175
Lease deposits	22,908	23,401
Deferred tax assets	11,905	11,333
Other	11,380	10,817
Allowance for doubtful accounts	(0)	(0)
Total investments and other assets	87,344	86,270
Total non-current assets	408,244	414,073
Total assets	619,286	659,859
<b>Liabilities</b>		
Current liabilities		
Notes and accounts payable - trade	20,956	21,594
Short-term loans payable	2,639	2,750
Lease obligations	187	1,393
Accounts payable - other	23,752	18,440
Income taxes payable	19,472	11,702
Provision for bonuses	4,206	5,615
Provision for point card certificates	2,014	3,212
Provision for special benefits to shareholders	343	142
Asset retirement obligations	-	4
Other	21,444	24,433
Total current liabilities	95,016	89,288

(Million yen)

	As of February 20,2019	As of November 20,2019
<b>Non-current liabilities</b>		
Long-term loans payable	6,028	4,021
Lease obligations	1,956	5,758
Provision for directors' retirement benefits	228	228
Net defined benefit liability	3,202	1,178
Asset retirement obligations	5,365	5,511
Other	7,296	7,171
Total non-current liabilities	24,078	23,871
<b>Total liabilities</b>	<b>119,094</b>	<b>113,160</b>
<b>Net assets</b>		
<b>Shareholders' equity</b>		
Common stock	13,370	13,370
Capital surplus	19,841	20,883
Retained earnings	472,755	518,563
Treasury stock	(7,727)	(7,088)
Total shareholders' equity	498,240	545,729
<b>Accumulated other comprehensive income</b>		
Unrealized holding gain (loss) on securities	947	698
Unrealized gain (loss) from hedging instruments	-	1,081
Foreign currency translation adjustment	901	(824)
Remeasurements of defined benefit plans	(367)	(338)
Total accumulated other comprehensive income	1,481	617
Subscription rights to shares	470	351
Total net assets	500,192	546,699
<b>Total liabilities and net assets</b>	<b>619,286</b>	<b>659,859</b>

Quarterly Consolidated Statements of Income and Comprehensive Income

Quarterly Consolidated Statements of Income (For the nine months)

(Million yen)

	For the nine months ended November 20,2018	For the nine months ended November 20,2019
Net sales	448,536	481,498
Cost of sales	203,749	217,795
Gross profit	244,787	263,702
Selling, general and administrative expenses	166,754	179,230
Operating income	78,033	84,472
Non-operating income		
Interest income	367	339
Dividends income	28	28
Equity in net income of affiliates	276	517
Foreign exchange gains	140	-
Vending machine income	184	185
Gain on sales of goods	281	286
Other	596	568
Total non-operating income	1,874	1,924
Non-operating expenses		
Interest expenses	75	215
Foreign exchange losses	-	37
Other	176	100
Total non-operating expenses	252	353
Ordinary income	79,655	86,043
Special gains		
Gain on sales of non-current assets	7	314
Gain on reversal of subscription rights to shares	9	2
Penalty income	16	-
Settlement received	24	-
Total special gains	57	317
Special losses		
Loss on sales and disposal of non-current assets	22	50
Impairment loss	481	1,222
Loss on change in equity	269	120
Compensation for damage	-	85
Provision for loss on cancellation	-	635
Loss on disaster	674	-
Provision for loss on disaster	431	-
Penalty for the scrap and build of outlets	321	-
Other	24	-
Total special losses	2,225	2,114
Income before income taxes	77,487	84,246
Income taxes	25,464	26,738
Net income	52,023	57,507
Net income attributable to owners of parent	52,023	57,507

Quarterly Consolidated Statements of Comprehensive Income (For the nine months)

(Million yen)

	For the nine months ended November 20,2018	For the nine months ended November 20,2019
Net income	52,023	57,507
Other comprehensive income		
Unrealized holding gain (loss) on securities	304	(249)
Unrealized gain (loss) from hedging instruments	704	1,081
Foreign currency translation adjustment	(1,350)	(1,725)
Remeasurements of defined benefit plans, net of tax	139	29
Total other comprehensive income	(201)	(863)
Comprehensive income	51,821	56,644
Total comprehensive income attributable to:		
Owners of parent	51,821	56,644