


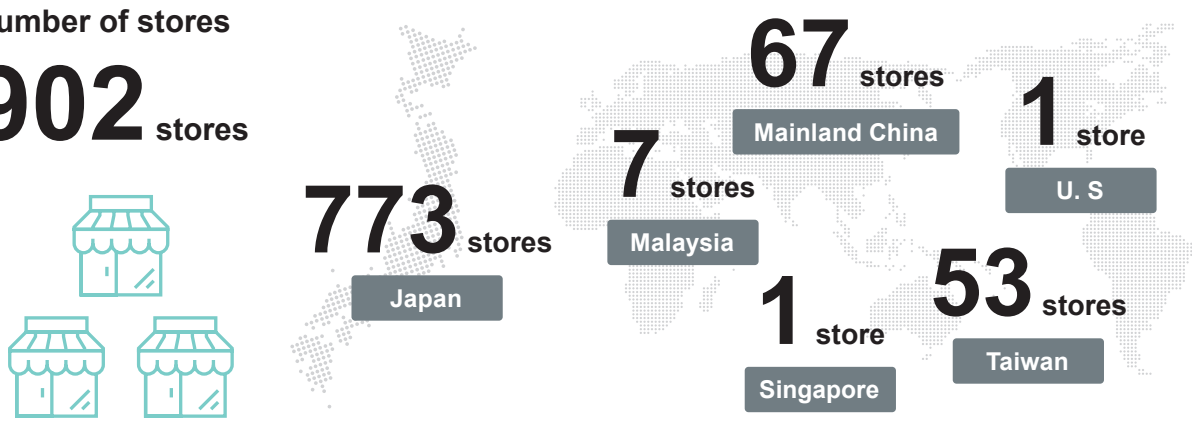





# Current status of NITORI Group

NITORI Group has continued to provide products tailored to customer needs, based on its concept, which has remained consistent since its founding – to bring the comfortable and enriched living of the U.S. to Japan. NITORI Group of “today” is a midway point on its journey into “tomorrow,” as it looks to achieve its vision.

<p><b>Net sales</b></p>  <p><b>948.0 billion</b></p>	<p><b>Number of customers</b></p>  <p>Approx. <b>369 million</b></p> <p><small>*Number of customers who visited the stores of the main sales businesses *Number of customers who have purchased our products</small></p>	<p><b>Number of NITORI Members</b></p>  <p>Approx. <b>42.4 million</b></p> <p><small>*Of which, 16.01 million are app members, 26.39 million card members</small></p>
<p><b>Number of stores</b></p> <p><b>902 stores</b></p>  <ul style="list-style-type: none"> <li>Japan: 773 stores</li> <li>Malaysia: 7 stores</li> <li>Singapore: 1 store</li> <li>Taiwan: 53 stores</li> <li>U.S.: 1 store</li> <li>Mainland China: 67 stores</li> </ul>		
<p><b>Number of annual deliveries</b></p>  <p><b>2.76 million</b></p>	<p><b>Number of containers handled annually</b></p>  <p><b>173 thousand TEU</b></p> <p><small>*Highest in Japan *TEU: Unit of measure equivalent to a 20-foot container</small></p>	<p><b>Number of employees of the Group</b></p>  <p><b>53,400</b></p> <p><small>* Number of non-regular employees converted to 8-hour equivalents is 37,329. (Of these, the average annual number of non-regular employees is 18,420)</small></p>

\*Numeric figures are from fiscal year ended March 31, 2023

